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**JEFF CONNER IS NEW  
DIRECTOR OF SALES  
FOR FONTAINE HEAVY-HAUL**



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SPRINGVILLE, ALABAMA -- Fontaine® Heavy-Haul, the innovative leader in the lowbed and extendable trailer Industry, has hired Jeff Conner as Director of Sales. He will report directly to Dan Rosen, Vice-President of Sales and Marketing. "Jeff brings a depth of industry experience and a record of success to Fontaine Heavy-Haul," remarked Rosen. "We're really excited about Jeff joining our team and what that means for our customers as we move forward," added Randy McGuire, President of Fontaine Heavy-Haul. Conner is tasked to help grow the business adhering to 80/20 business principles with a sharp focus on supporting the Fontaine Heavy-Haul dealer network.

Previously, Conner served in sales and sales management positions for leading trailer and related companies in the south and midwest. His industry experience includes accounting, service, warranty, parts sales, hydraulic detachable lowbed sales, steel and aluminum platform and dropdeck sales, market research, and reshaping product lines to better meet customer needs. "I'm really excited to be part of this customer-focused organization, and I look forward to working with Fontaine Heavy-Haul dealers to support their efforts in this ever-changing marketplace," concluded Conner.

Fontaine Heavy-Haul is the business unit of Fontaine Trailer Company focused on supporting lowbed and extendable trailer customers. Fontaine Trailer Company is the largest platform trailer manufacturer in the world producing a complete line of aluminum, steel and composite trailers for the flatbed, dropdeck, heavy-haul and military markets. Manufacturing facilities are located in Jasper, Haleyville and Springville, Alabama. Fontaine Trailer is a Marmon Highway Technologies/Berkshire Hathaway company. Marmon Highway Technologies (MHT) supports the transportation industry worldwide with a wide range of high-quality products and services. For more information contact Dan Rosen, Fontaine Heavy-Haul, 5398 US Highway 11, Springville, AL 35146, 205-467-6171, [www.fontaineheavyhaul.com](http://www.fontaineheavyhaul.com).

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