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**JIM ELLER SECURES SALES MANAGER
POSITION WITH FONTAINE® HEAVY-HAUL**



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SPRINGVILLE, ALABAMA -- Fontaine® Heavy-Haul, the innovative leader in the lowbed and extendable trailer Industry, has engaged Jim Eller as Sales Manager. He will report directly to Dan Rosen, Vice-President of Sales and Marketing. "We're delighted to have Jim on board; he brings a depth of industry experience to the table," remarked Rosen. "Plus, he has a proven track record of taking care of customers and providing 'real world' solutions," added Randy McGuire, President of Fontaine Heavy-Haul. Eller is tasked to grow the business adhering to 80/20 business principles with a sharp focus on supporting the Fontaine Heavy-Haul dealer network.

Previously, Eller shouldered the responsibility for sales of heavy-haul trailers and equipment on both a regional and national level, performed "start-up" activities to successfully launch a trailer division within a prominent OEM dealership, and has managed trailer parts and service departments at the OEM dealer level. "My focus has always been on the customer. Customers are the reason every business exists, and when you really serve customers well, you grow the business," concluded Eller.

Fontaine Heavy-Haul is the business unit of Fontaine Trailer Company focused on supporting lowbed and extendable trailer customers. Fontaine Trailer Company is the largest platform trailer manufacturer in the world producing a complete line of aluminum, steel and composite trailers for the flatbed, dropdeck, heavy-haul and military markets. Manufacturing facilities are located in Jasper, Haleyville and Springville, Alabama. Fontaine Trailer is a Marmon Highway Technologies/Berkshire Hathaway company. Marmon Highway Technologies (MHT) supports the transportation industry worldwide with a wide range of high-quality products and services. For more information contact Dan Rosen, Fontaine Heavy-Haul, 5398 US Highway 11, Springville, AL 35146, 205-467-6171, www.fontaineheavyhaul.com.

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